

Borealis Alliance Policy & Regulatory Director - Job Specification

Applications are invited for the position of Policy & Regulatory Director of the Borealis Alliance. Based in Brussels, this exciting role will work closely with the nine Alliance Members, to support the Alliance in the delivery of its objectives as well as tangible performance benefits for our customers. The Policy & Regulatory Director is a key member of the Alliance Executive Management Team, reporting into the Alliance Executive Director.

BOREALIS ALLIANCE

The Borealis Alliance was created in June 2012, but is a result of long term cooperation in Northern Europe over more than 30 years. The agreed Vision of the Alliance is: "To be the leading ANSP Alliance that enables its Members to drive better performance for stakeholders through business collaboration."

Within this Vision, there are two specific objectives:

1. **Primary objective:** to facilitate cooperation between the Members, on commercially- recognised business partnering principles that will make a contribution to the operational and financial performance of Members' air traffic services, including a contribution to the achievement of Single European Sky and ICAO performance targets.

There is a business based approach to this objective. A series of projects will need to be identified where there is a business case benefit from a joint activity between two or more of the Alliance partners. These projects could come from a range of technical, operational or airspace activities, including those driven by European regulation or SESAR implementation. The Alliance will be responsible for developing these business cases to the Alliance Members for agreement, facilitating the agreement of the business model arrangements and supporting implementation. Members will retain ultimate decision making about participation in individual projects and ownership of project resource.

2. **Secondary objective:** to enable Members collectively to be more influential with relevant trade, regulatory and policy bodies in Europe and internationally by developing a common position on major issues and expressing it jointly.

PURPOSE OF THE ROLE

The Borealis Alliance Policy & Regulatory Director role has five main tasks:

1. Responsible to maintain and expand our influence with key stakeholders (airlines, ANSPs, European institutions, other Alliances); engage with policy shapers and influencers, and provide regular intelligence related to evolving policy and regulation in Europe.
2. Responsible to identify, report and recommend a range of funding opportunities within Europe.
3. Responsible for developing and implementing policy and regulatory strategy for the Borealis Alliance and all of its activities (Tier 1, 2, and activities).

4. Responsible for working with and supporting the Borealis Programme and Project Managers to ensure that all Borealis activities are aligned with our regulatory strategy and European legislation.
5. Responsible to develop and implement innovative regulatory approach for the Borealis Alliance and its cross-border, cross FAB, and international activities

ACCOUNTABILITIES

The Borealis Alliance Policy & Regulatory Director role reports to the Borealis Executive Director and is accountable for the following:

1. Enable Borealis Members collectively to be more influential with ICAO, EC, EASA, SESAR JU, EUROCONTROL, Network Manager, Deployment Manager, PRB, 9 State NSAs Group, CANSO, ICB, airspace users and Flight Planning Service Providers. This requires participation in all relevant meetings, developing, communicating and promoting Borealis position and bringing key policy and regulatory information to Borealis meetings.
2. Reporting regularly all relevant policy and regulatory information (e.g. four quarterly reports to the Board, bi-weekly informal reports to the Executive Director)
3. Provide members with information on possible funding opportunities and regulatory requirements (e.g. INEA, SESAR)
4. Participate and report from the INEA and SESAR information days
5. Support and advise Members regarding their funding application process
6. Support the Executive Director in realising the Borealis Programmes and Projects
7. Provide tactical and strategic advice at the Borealis Board and Accountable Representatives meetings
8. Provide strategic and critical evaluation of opportunities, risks and mitigations for Borealis activities
9. Assess the political environment and its impact on the Borealis Alliance and its Members
10. Manage the Borealis office in Brussels on a day to day basis
11. Represent the individual Borealis Members on request at various meetings taking place in Brussels

QUALIFICATIONS, EXPERIENCE, SKILLS AND PERSONAL QUALITIES

The successful candidate should possess the following qualifications, experience, skills and personal qualities:

- Over five years of experience within the ATM industry and/or transport/aviation industry
- Experience in dealing with European institutions and knowledge of the decision making process within the European legislative system
- Experience with industry-led groups
- Excellent communication skills and cross-cultural awareness
- Excellent communication skills in English, both verbal and written

The following qualifications, experience, skills and personal qualities are desirable:

- Proficiency/fluency in one other Alliance language (apart from English)

The role will commence on 1 January 2017 as a full-time secondment role for a period of 24 months with a possibility of extension; the first six months being the probation period. The job post is in Brussels and the applicant is expected to be based full-time in Brussels. The salary for the position will depend on qualifications and experience. The job requires travel within Europe, averaging once a month.

Applications should be in the form of a CV and covering letter concisely setting out relevant capabilities and experience. This should be accompanied by a note confirming support for the application from the applicant's employing ANSP (if applicable). This should be sent to Branka Subotić, branka.subotic@nats.co.uk by close of business on **15 August 2016**. The selected candidates will be invited for interview with the Borealis Executive Director and three Accountable Representatives between 6 and 9 September 2016 at the Borealis Alliance offices: Avenue de Cortenbergh 100, 1000 Brussels, Belgium.

For more information regarding the post please contact the Alliance Executive Director, Branka Subotić (branka.subotic@nats.co.uk).

London
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